

First Income Advisors'
Premier Coaching Event

Ritz-Carlton Laguna Niguel
May 12-15, 2016

Qualification Period

June 1, 2015 to March 31, 2016

- * \$3 Million in paid business – producer qualifies.
- * \$5 Million in paid business – producer qualifies with a guest.
- * \$8 Million in paid business – producer qualifies with a guest for a first-class experience and one additional day.

Ritz-Carlton Laguna Niguel, Dana Point, California

Hotel Information

Set atop a 150-foot bluff providing beautiful panoramic views of the Pacific Ocean, with two miles of sandy beach, it is no surprise that the Ritz-Carlton Laguna Niguel is considered a quintessential Southern California experience. With 15 different eco-excursions and the level of service Ritz-Carlton is known for, guests experience modern luxury from the moment they arrive.

Laguna Niguel Destination Information

Laguna is a seven-mile scenic coastline that hosts distinguished visitors from around the world today, but it has been appreciated by artists that started to arrive more than a century ago. Now, it is the perfect mix of picturesque scenery, quaint seaside cottages and wonderful galleries and restaurants so that it is sure to meet any visitor's expectations.

The First Income Advisors' Difference – Personal Coaching

In addition to enjoying the beautiful and luxurious Ritz-Carlton, qualifiers will receive personal coaching and training from a \$35 Million per year producer. It's an experience that will impact your business' bottom line! Here are a few quotes from producers who attended the 2015 Premier Coaching Event in Lake Tahoe.

- *"My impression over the last couple of days...three words come to mind: Number one is pride. You take pride in each of your agents. Number two is integrity. You say what you do, and do what you say. There's no foolishness, no broken promises. Typically, the training most people experience – it's a different face, different company, with the same message. The message that's being communicated here is completely different – the way they can communicate products and services being offered – it ends in successful results. I had an outstanding time! Thank you!" ...Producer from FL*
- *"After attending the Annual Producer seminar in Lake Tahoe, I came back and closed my biggest case...\$1.5 million and more to come! Truthfully, the personal coaching sessions with Mike made all the difference." ...Producer from CA*
- *"If you're looking for an organization who will give you top notch mentoring, that really cares about you and wants to help you with personal development - these guys are it. Not only do they help you with all of that, they really take care of you. This is a first class resort and it's been a wonderful two day experience. I'll never miss one of them." ...Producer from MN*

Call 888-556-1379 now for details.



Special guest speaker - Michael Gerber.
Michael Gerber is a leading authority on small business and entrepreneurship. He also co-wrote the book, "The E-Myth Financial Advisor" with First Income Advisors' CEO, Mike Steranka.



Meet Special Guest Speaker Michael Gerber

Michael Gerber and Mike Steranka, co-authors of "The E-Myth Financial Advisor".

